

## planitswiss Asia | Project Manager

planitswiss is a global exclusive event designer and producer. Our activities range from physical events to fully immersive digital packaged solutions. Headquartered in Switzerland with a regional office in Singapore, Paris, Kigali and Shanghai, we operate all around Europe, Asia and Africa. Our experienced team offers unparalleled expertise in event organization and management to ensure successful tailor-made corporate, public and exclusive events globally.

If you are independent, have an entrepreneurial acumen with a strong service-oriented personality, this position is for you!

### ROLE

Reporting to the Regional Director, your role will be to develop planitswiss' activities within Singapore and the region, delivering the company's services with Swiss quality.

Your responsibilities will include presenting the company's activities, development of tailor-made concepts, offer writing, project coordination, back office event support, negotiation of offers and delivery of the event on-site or remotely.

### VALUES

Entrepreneurial drive, organization, keeping customers interests in mind, ethical behavior and environmental respect count in everything you do. Respecting company and customer values as well as work ethic is a must.

### LANGUAGES

Fluent English is mandatory, and any other language is an additional asset.

### SKILLS REQUIRED

- Results and service oriented, analytical and business sensitive, have an eye for detail and comfortable with numbers
- Comfortable with digital solutions (digital events experience is a strong plus)
- Excellent communication, presentation, and facilitation skills
- Able to multi-task and work in a fast-paced environment
- Committed, independent, energetic, self-driven and able to think outside the box
- Good negotiation and interpersonal skills
- Event project coordination, business development, sales and marketing
- Experience in managing multiple projects and events simultaneously
- Comfortable with Microsoft Office and integrated IT systems
- Willingness to learn
- Able to work in a team and autonomously
- Able to travel upon project requirement
- Minimum 3 years of experience in events / project management / digital solutions

## DUTIES & RESPONSIBILITIES

Your duties include working alongside the Regional Director and Project Managers to ensure that the event lifecycle exceeds customers' expectations – from the development of the concept and offer writing, to the negotiation of offers, project back office support, execution of the event and post-event debrief.

We are specialized in Virtual, hybrid and on-site events.

- Support the Regional Director in attaining meeting/sales targets
- Follow up with potential customers to schedule an appointment
- Lead a sales discussion
- Participate in the elaboration of proposals/offers
- Develop concepts and create appealing presentations
- Manage budgets, negotiate on prices with suppliers and keep within event costs
- Understand and lead discussions on Virtual & Hybrid solutions
- Manage operations during studio recording or during live events
- Configure digital online platforms and master operations
- Liaise with in-house designer team for graphic works and visuals' development
- Attend clients' briefing and proposal presentation when required
- Assist with back office/support of event organization
- Manage event logistics, RSVP, hospitality platform, project office
- Coordinate and follow up with client and suppliers to execute the event according to planitswiss and Swiss quality standards respecting events timeline/deadline and budget
- Organize and assist with post event debriefing
- Produce reports upon completion of events and debriefings in order to compile information about event procedure, best practices, event figures, performance evaluation, clients'/guests' feedback and areas of improvement
- Update and maintain corporate CRM/database on a daily/weekly basis

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For more insights on what we do, visit [www.planitswiss.com](http://www.planitswiss.com)

Has this opportunity triggered your interest? Send us your CV with references and photo by email to [hr@planitswiss.com](mailto:hr@planitswiss.com) (please indicate the job position you are applying for in the subject of the email).

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